

## CHALLENGE

- Belmont House is a not-for-profit; partially government funded
- 6 senior management and 14 member Board of Directors
- "Seniors' Home of Choice" with long term care and assisted living
- Needed to deliver more than just Financial Statements
- The original reporting software had limited functionality



## PRIOR ENVIRONMENT

- Sage 300 & Financial Link (add-in); exported Trial Balance into Excel
- Sage 300 has great functionality built into it – budgets & quantity
- Reporting isn't one of them
- Adding in external operational data was also difficult

## SOLUTION

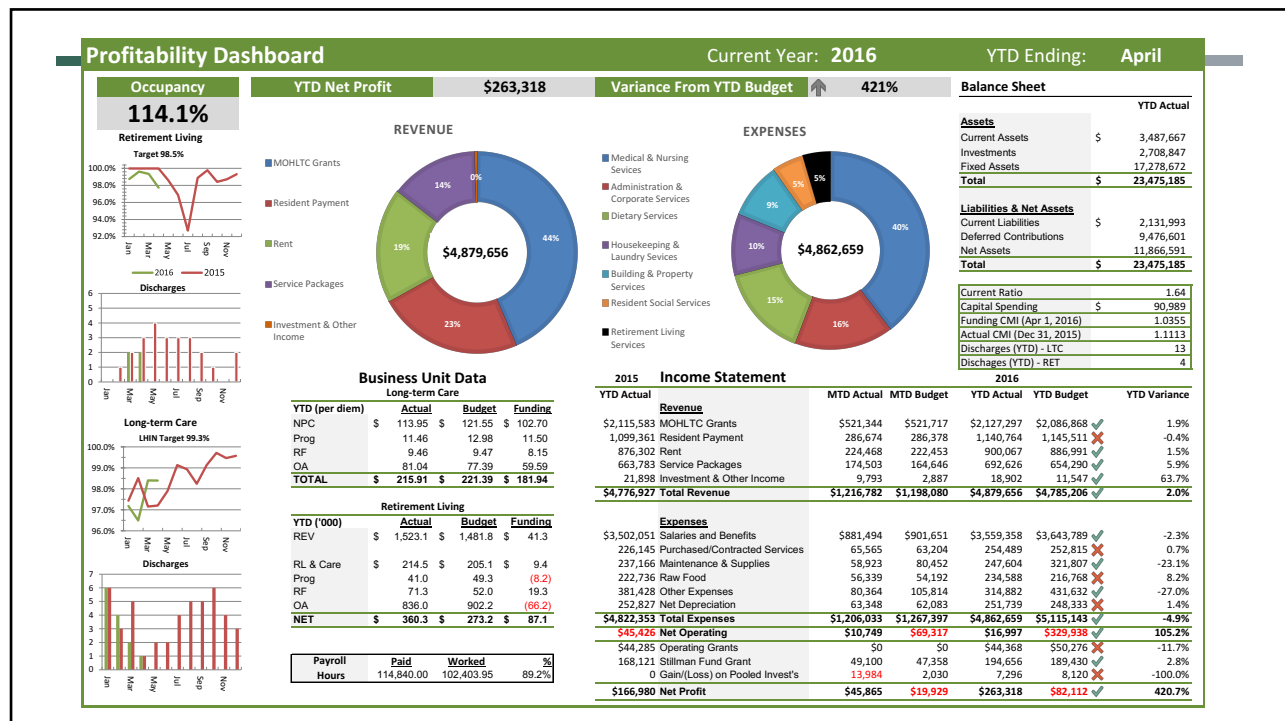
- Had looked at other BI solutions
  - expensive; limited # of reports or limited flexibility; input difficult
- Meant learning a complete new system
- Saw Sage Intelligence at Sage Summit in Las Vegas
  - SI was the least disruptive; easiest to use system; most cost effective
  - Easy to add additional data through use of Quantity fields and Additional Fields add-on

## GETTING STARTED...

- Talked to the Staff at the Sage Intelligence booth
- Took the Sage Intelligence courses
- Watched Sage Webinars and YouTube Channel
- Utilized the Task Pane in the Report Designer
- Cut and pasted from Financial Link
- Started with a conversion from downloading the Trial Balance to using the SI functions to pull data

# SAGE INTELLIGENCE

- Easy formatting of reports and quickly saving them back into SI
- Easy to run out the reports and rerun as needed
- Distribution functionality built into it
- Is able to pull information from multiple databases(ODBC) and companies
  - Affords cross company reporting and consolidations
- Multi-currency – functional and source
- Licenses come with the product
- Excel on Steroids – courses for your level of expertise; on your schedule



Mar 2016

## Detailed Salary Expense Schedule

	Current Month				Current Year to Date				Budget YTD	Prior Year to Date		
	Actual	Budget	Variance	Hours	Actual	Budget	Variance	Hours	Hours	Actual	% Change	Hours
<b>Recreation</b>												
Basic Pay	28,048	28,039	9	1,169.00	84,711	85,430	(719)	3,542.60	3,764.90	82,755		3,386.70
Vacation Pay	1,147	1,861	(714)	67.56	4,454	5,583	(1,129)	198.13	229.11	4,759		218.19
Sick Pay	-	1,288	(1,288)	-	1,101	3,863	(2,762)	52.50	163.38	572		30.00
Stat Holiday Lieu	661	1,386	(725)	30.00	1,299	2,772	(1,473)	60.00	56.68	1,596		67.50
Stat Holiday Worked	732	593	139	23.00	1,265	1,186	79	43.00	32.93	217		15.00
Reward Pay	-	627	(627)	-	443	1,881	(1,438)	-	-	546		-
Training	1,205	-	1,205	60.00	1,349	-	1,349	67.50	-	-		-
Float Days	-	333	(333)	-	148	999	(851)	7.50	40.59	582		30.00
Pager Days	-	44	(44)	-	-	132	(132)	-	2.97	-		-
Lieu Days	-	-	-	-	200	-	200	7.50	-	148		-
Retro Pay	506	-	506	-	506	-	506	-	-	386		-
Retro Union Wages Owing	(405)	-	(405)	-	-	-	-	-	-	1,426		-
<b>Wages</b>	<b>31,896</b>	<b>34,171</b>	<b>(2,275)</b>	<b>1,349.56</b>	<b>95,476</b>	<b>101,846</b>	<b>(6,370)</b>	<b>3,978.73</b>	<b>4,290.56</b>	<b>92,985</b>	<b>2.7%</b>	<b>3,747.39</b>
<b>Benefits</b>												
Benefits	(541)	-	(541)	-	2,420	-	2,420	-	-	1,644		-
CPP	1,454	1,366	88	-	3,361	4,089	(729)	-	-	3,387		-
EI	979	826	153	-	2,252	2,477	(224)	-	-	2,217		-
EHT	778	654	124	-	1,545	1,975	(430)	-	-	1,783		-
WSIB	1,313	1,103	210	-	2,992	3,331	(338)	-	-	3,009		-
Pension	1,418	1,107	311	-	2,956	3,349	(393)	-	-	2,709		-
Group Life	110	-	110	-	330	-	330	-	-	365		-
Group LTD	546	700	(154)	-	1,641	2,100	(459)	-	-	2,023		-
Group Medical	1,587	1,888	(301)	-	4,762	5,664	(902)	-	-	4,609		-
Group Dental	561	985	(424)	-	1,657	2,956	(1,299)	-	-	1,548		-
Lieu Benefits	946	142	804	-	2,158	426	1,732	-	-	1,516		-
Retro Union Benefits Owing	(97)	-	(97)	-	-	-	-	-	-	178		-
<b>Benefits</b>	<b>9,055</b>	<b>8,916</b>	<b>139</b>		<b>26,074</b>	<b>26,804</b>	<b>(731)</b>			<b>24,987</b>	<b>4.3%</b>	

## Belmont House

Year 2015

## Belmont House Foundation

BEHDAT

BEFDAT

Account	Description	Credits
64000	Designated Grants Foundation	\$ -
64100	Designated Grant-Walker	48,140.60
64120	Des. Grants-Resident Activity Fund	-
64130	Des. Grants-Training & Development	1,810.00
64140	Des. Grants-Garden & Art Therapy	17,000.00
64150	Des. Grants -Music Therapy Programs	8,250.00
64160	Designated Grant-Resource Centre	-
64170	Des. Grants-Pastoral Care	26,250.00
64180	Des. Grants-Transportation	5,441.00
		<u>\$ 106,891.60</u>

Account	Description	Debits
7000	Grants - Resident Activity Enhancement	\$ -
7005	Grants - Bus	5,441.00
7007	Grants - Chaplaincy	26,250.00
7011	Grants - Music Therapy	8,250.00
7015	Grants - Garden & Art Therapy	17,000.00
7020	Grants - Walker Designated Funds	48,140.60
7040	Grants - Designated Operating	-
7061	Grants - Resource Centre	-
7080	Grants - Training and Development	1,810.00
		<u>\$ 106,891.60</u>

46010	Capital Grants	145,746.20
		\$ 252,637.80

7060	Grants - Belmont House Capital	145,746.20
		\$ 252,637.80

# LEARNINGS

- Take at least the Beginner and Financial Report Designer courses
- You don't need advanced Excel skills to create reports
- DON'T BE AFRAID
  - you can't mess up your data in Sage 300
- Use Sage Intelligence Resources
  - courses, webinars, Excel Tips & Tricks, YouTube Channel, Excel on Steroids
- ALWAYS save your reports back into SI
- Keep refining the report – make them more efficient
- Start small and DREAM BIG....